

2018 CONFERENCE SCHEDULE AT A GLANCE

Wednesday, July 25				Thursday, July 26				Friday, July 27			
				7:30-8:30am	Hot Breakfast			7:30-8:30am	Hot Breakfast		
8:30-9:30am	Conference Check-in and Continental Breakfast			8:30-10am	Crawlspaces: The Good, the Bad, and the Ugly John Tooley	Open Forum with Hancock Software Danielle Amasia	Preventing Fraud and Abuse Bob Cates	8:30-10am	All Things Venting CHP Staff	WAP Managers Training (con't) Bob Cates	Utilities Roundtable José Sanchez & Miguel Gonzalez
9:30-10:30am	QCI Roundtable: Q & A, Updates, and How Are We Doing? CHP Staff	WAP Managers Training Bob Cates	Increasing Our Operation Budget or Profit by Raising the Bar John Tooley	10-10:30am	Break			10-10:30am	Break		
10:30-11am	Break			10:30am-12pm	BPI 1200 Standard: What's New CHP Staff	DOE and NJ WAP Updates Michael Peterson and Angie Armand	Program Updates for HEA José Sanchez & Miguel Gonzalez	10:30am-12pm	All Things Venting (con't) CHP Staff	WAP Managers Training (con't) Bob Cates	Deliverables Roundtable José Sanchez & Miguel Gonzalez
11am-12pm	BPI Energy Auditor and Quality Control Inspector Updates CHP Staff	WAP Managers Training (con't) Bob Cates	Carrots and Sticks: Engaging and Motivating Employees John Tooley	12-1pm	Buffet Lunch						
12-1:30pm	Plated Lunch/Opening Plenary Angie Armand, Jose Sanchez, and Jannelle Winters When Making a Difference Makes a Difference - John Tooley			1-2:30pm	Conference Carnival						
1:30pm-2pm	Break			2:30-3pm	Break						
2-3pm	ASHRAE: Red Calc Review Rick Karg and CHP Staff	WAP Managers Training (con't) Bob Cates	Outreach to Qualified Non-Citizens Xiomara Guevara	3-3:30pm	Break						
3-3:30pm	Break			3-4:30pm	Final Carnival Game and Prizes						
3:30-4:30pm	ASHRAE: Red Calc Review (con't) Rick Karg and CHP Staff	WAP Managers Training (con't) Bob Cates	Outreach to Qualified Non-Citizens (con't) Xiomara Guevara								

Color Coding for Tracks
*Note: All sessions are open to any attendee.
 Tracks are in place to serve as a guide.*

- = Technical Sessions
- = WAP Admin Sessions
- = HEA Admin Sessions
- = Special Events
- = Breaks, Meals, Etc.

WEDNESDAY, JULY 25 SESSIONS

9:30am – 10:30am

QCI Roundtable: Q & A, Updates, and How Are We Doing? – What questions do you have for the current process for performing QCI inspections? Are we gathering too much information, or not enough? What improvements have you seen with the process? What could be better? Bring your questions, suggestions and stories as this will be an opportunity to discuss your QCI inspections and how to meet the requirements of the NJ WAP.

WAP Managers Training – This class will set the foundation that all WAP managers should possess to understand and accomplish their duties and responsibilities. The class will cover managing grants and agreements, 2 CFR 200, Uniform Guidance for Administrative Requirements, Cost and Principles, and Audit Requirements for all Federal Financial Assistance Programs.

Increasing Our Operation Budget or Profit by Raising the Bar – Quality experts estimate that 25-40% of operating dollars spent by a typical business is lost. Companies and agencies that are truly focused on quality don't spend more money. Instead they reduce mistakes from becoming defects, cut operating costs and invest in processes that result in:

- Greater profits and operation budgets
- Stronger financial position
- Improved competitive capabilities
- Operational stability
- Greater customer success, loyalty and satisfaction

Simply put, no service-based company has ever made less money by doing things right the first time.

11:00am – 12:00pm

BPI Energy Auditor and Quality Control Inspector Updates – As some of you may already be aware, BPI, in conjunction with the U.S. Department of Energy (DOE) and the National Renewable Energy Laboratory (NREL), will be launching a pilot program tentatively scheduled for the summer of 2018 for the Energy Auditor (EA) and Quality Control Inspector (QCI) certifications. Come learn more about the review process and what this means for certified professionals moving forward.

WAP Managers Training – Continued from the 9:30am session.

Carrots and Sticks: Engaging and Motivating Employees – When we want to motivate people, the most common thing to do is dangle a carrot in front of them to get more of what we want and use a stick when we want less of something, using if then statements: "If you do this, then I'll do that." If you are asking yourself, "how can I better motivate those who work for me?" this is the class for you! If you want to know how to have loyal, happy and proud employees you don't want to miss this presentation.

12:00pm – 1:30pm

Opening Plenary: When Making a Difference Makes a Difference – Darwin did not say the fittest shall survive; he said that those who better adapt to change will survive. We live in an age of rapid evolution. Calculating, computing, and consuming are increasing at a rate never seen before. The rate of change shows no sign of subsiding, and we as advocates for those who are in need of our skills must continually prepare for the future to better our desired outcomes for our employees, homeowners, programs, and learning.

2:00pm – 3:00pm

ASHRAE: Red Calc Review – This session will focus on all things ASHRAE! From calculating the amount of ventilation needed to commissioning of the fans. Who is responsible for setting the fans? Who needs to run the

calculation? What other strategies are available to provide ventilation? Come find out what tools are available to perform the calculation and how to effectively use them in selecting the right ventilation strategy.

WAP Managers Training – Continued from the previous sessions.

Outreach to Qualified Non-Citizens - The extent to which residents of the United States who are not U.S. citizens should be eligible for federally funded public aid has been a contentious issue since the 1990s. This issue meets at the intersection of two major policy areas: immigration policy and welfare policy. This session will focus on the immigration policy. In the past few years we have seen how the debate on immigration policy has affected our client participation. This session is geared to be able to help you answer many of the questions and fears our clients have about applying to the program and how this can affect their legal status. There will be an open discussion on the different questions and how can we best address them in our outreach efforts.

3:30pm – 4:30pm

ASHRAE: Red Calc Review – A continuation of the 2:00pm session.

WAP Managers Training – Continued from the previous sessions.

Outreach to Qualified Non-Citizens – A continuation of the 2:00pm session.

THURSDAY, JULY 26 SESSIONS

8:30am – 10:00am

Crawlspaces: The Good, the Bad, and the Ugly – Many homes have bugs, mold and rot issues. Many of these problems are in our dark, dingy, wet, and musty crawlspaces. This session will expose most of the problems you will ever experience. Understanding moisture diagnostics and crawlspace repair are skills every agency should have. We will look at crawlspaces that are hard to believe because they are so bad. Then we will look at several really ugly ones. All were fixed; come hear how! We will discuss how to “do each right” resulting in less hassle, less expense, increased energy savings, more durable structures, and satisfied and happy customers.

Open Forum with Hancock Software – Hancock Software users will convene to explore and shape the workflow of Hancock Software’s WAP Online. This session will be valuable to those that have questions about WAP Online. The newer features for WAP Online will be explored, and attendees will be offered the opportunity to give their feedback on it to help Hancock improve the offering for New Jersey’s agencies.

Preventing Fraud and Abuse – Fraud and abuse. How do Federal Agencies and other entities define it? Why is this topic important? When and where do you think fraud occurs? Who is most likely to commit fraud? What do you think a Fraudster looks like? Our session will answer these questions as well as identify fraudulent activity and focus on what we do to reduce the risk of fraud occurring in an organization. We will also discuss the role and responsibility of staff to manage this risk.

10:30am – 12pm

BPI 1200 Standard: What You Need to Know – Come learn more about the BPI 1200 Standard and how it differs with the BA Technical Standards. What’s the fuss about? What changed and what didn’t? How will this impact your inspections or the work that you do? Join us as we take a closer look at the latest ANSI approved version of the standard as well as the updates that have been made to the SWS.

DOE and NJ WAP Updates – The Weatherization Assistance Program (WAP) is ever changing and evolving. Keeping up with these changes, especially at the federal level, can be challenging. This session will provide timely updates regarding the WAP from the federal level. Join us as the Department of Energy (DOE) and the New Jersey Department of Community Affairs team up to provide an up to date look at what is new and upcoming for the WAP

at the federal and New Jersey state levels. This session will address issues currently faced by the program and those who implement it. Updates on how the national WAP program is performing as well as to where New Jersey fits in will be discussed.

Program Updates for HEA – In this session, DOE and support staff will describe the state of the program today, discuss some recent projects, resources, and guidance you should be aware of, provide updates on how the QCI process is working nationwide, and share some big picture ideas about where we are headed as a program and what is coming next.

FRIDAY, JULY 27 SESSIONS

8:30am – 10:00am

All Things Venting – So you tested the CAZ (Combustion Appliance Zone), the water heater, and the furnace...now what? What about the venting? Do you know what size is needed/required for each appliance? It looks in good condition, but is the length and run ok? Come learn how to look at venting as a common issue with appliances not drafting, what can be done and how to properly size them for performance. This session will look at NFPA sizing charts and real-life examples to understand venting issues with combustion appliances.

WAP Managers Training – Continued from the previous sessions.

Utility Roundtable – This session will be a candid exchange between representatives of HEA agencies and representatives of the seven utility companies participating in the program with the goal of facilitating the transfer of USF and HEA benefit payments to clients' accounts. Topics of discussion will include how to manage the USF portability process, payments of USF benefits, the Fresh Start Program, and communication between agencies and utilities throughout the season.

10:30am – 12:00pm

All Things Venting – A continuation of the 8:30am session.

WAP Managers Training – Continued from the previous sessions.

Deliverables Roundtable – The advantages of using payment vouchers as opposed to two party checks will be explored, and there will be an open floor discussion on topics of interests to all parties.